# Future Pricing User Guide

Version 1.0
Updated October 13, 2003

This document contains confidential and proprietary information of *DMS SYSTEMS CORP* and may not be disclosed to persons other than those to whom it was originally distributed. It must not be duplicated, published or used for any other purpose than expressly authorized by *DMS SYSTEMS CORP*

# Table of Contents

**MENU: 313 "FUTURE PRICING MENU" ..... 1**

OVERVIEW: ..... 1
OPTION 1: "SELECT/DELETE PRICE GROUPS" ..... 2
OPTION 2: "CREATE FUTURE PRICE FILE" ..... 3
OPTION 3: "CALCULATE NEW BASE FOR KITS" ..... 4
OPTION 4: "MAINTAIN NEW BASE PRICES" ..... 5
OPTION 5: "LIST BASE PRICE COMPARISON" ..... 6
OPTION 6: "CALCULATE NEW PRICES" ..... 7
OPTION 7: "MAINTAIN NEW PRICES" ..... 8
OPTION 8: "LIST PRICE COMPARISON'S" ..... 9
OPTION 9: "UPDATE NEW PRICES" ..... 10
OPTION 10: "LIST PENDING PRICE CHANGES" ..... 10

# MENU: 313 "Future Pricing Menu"

## Overview:

The future pricing feature enables the user to extract all items in a common future price group into workfiles where the resale prices and acquisition costs can be manipulated without affecting daily processing. When all values have been properly assigned they can be copes back to the inventory data base files.

A header file, IPVA, is the master control for each batch. There may be multiple headers for a single future price group if any of the following conditions exist:

- The price group was flagged as a temporary increase when it was created.
- Pricing by locations is active.
- Costing by location is active.

The header file is created by the option to Select/Delete price groups (ACP771).

In addition to the header file, each future pricing extraction will add records to the base price file (IPVB) and the master item file (IPVL). The base price file is populated when the option to "Create future price file" (ACP772) is taken.

If costing by locations is active, records will also be added to the supplier cost file (IPVC) when the user takes the option to "Create the Future Cost File" (ACP781).

## Option 1: "Select/Delete Price Groups"

This option is used to …

1. Screen IRR301D1 is displayed.

```
12/07/99                    SERVICE PARTS COMPANY                    IRR301D1
ALLISON1                  SELECT FUTURE PRICE GROUP                  AKING

 *Future price group ___

F3=Exit   F10=Field inquiry   F11=File inquiry   ENTER=Add
```

Key a future price group and press ENTER. IF you do not know a Future Price Group, press F10 = Field Inquiry for a listing.

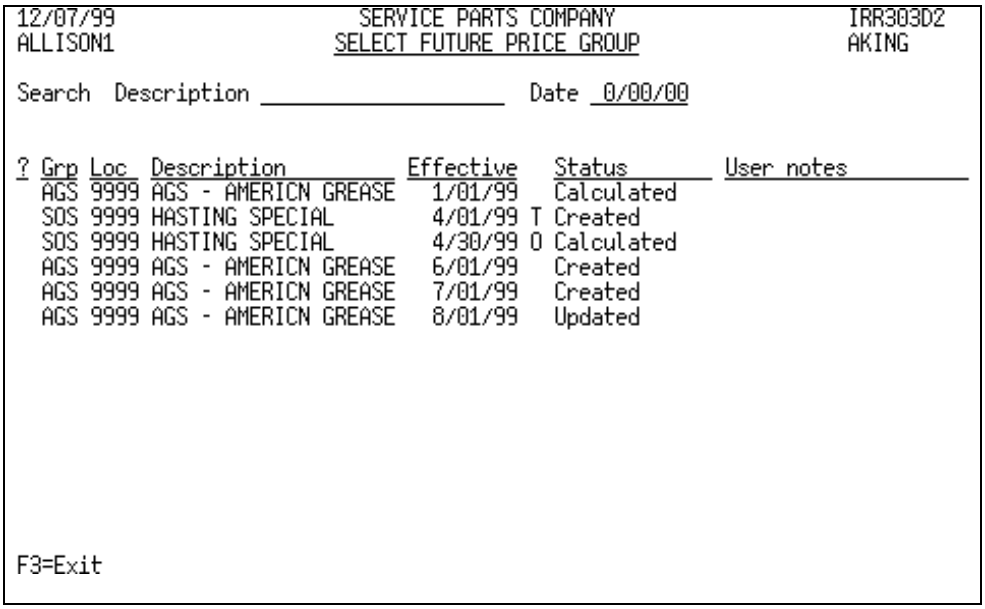
2. Screen IRR301D2 is displayed. This screen displays …

```
12/07/99                    SERVICE PARTS COMPANY                    IRR301D2
ALLISON1                  SELECT FUTURE PRICE GROUP                  AKING

  Future price AG1  Description AGS - AMERICAN GRS

  Effective price date  0/00/00       Ending price date if temporary  0/00/00

 *Pricing location.... 9999 All locs


  Factor to be applied to item's base price 1.0000
  Factor to be applied to item's base Core  1.0000

  Update manufacturer's rank N


 User notes ____________________




F3=Exit   F10=Field inquiry   F12=Previous
```

## Option 2: "Create Future Price File"

1. Screen IRR303D2

This screen displays the Group, Location, Description, Effective Date, and Status. User Notes is an optional field.




…..

## Option 3: "Calculate New Base for Kits"

1. Screen IRR304D1

```
12/07/99                    SERVICE PARTS COMPANY                    IRR304D1
ALLISON1                 SELECT GROUPS FOR KIT UPDATE                AKING
                                                  Action (?) S=Select

Search by description _____________________    and/or effective date _0/00/00

? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99   Calculated
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
_ SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated

F3=Exit
```

This screen allows you to…

2. IRR304D2

```
12/07/99                    SERVICE PARTS COMPANY                    IRR304D2
ALLISON1                 SELECT GROUPS FOR KIT UPDATE                AKING

Future price group AGS AGS - AMERICN GREASE  Effective  1/01/99       13 Batch

Price level of kit components to be used (from table below) __
Factor to be applied to selected level.(ZERO = Do not change price)..... 1.0000
Factor to be applied to selected CORE level.(ZERO = Do not change price) 1.0000
*Location to be used if selected level is L or C?..... ____

Master price levels       Location price levels     Location costs levels
M0 = Base                 L0 = Base                 C1 =  Current purchase
M1 = CURRENT COSS         L1 = CURRENT COSS         C2 =  Last receipt
M2 =       JOBBER         L2 =       JOBBER         C3 =  Last receipt landed
M3 = STKING JOBBR         L3 = STKING JOBBR         C4 =  Average purchase
M4 =  JOBBER - 5%         L4 =  JOBBER - 5%         C5 =  Average landed
M5 = JOBBER - 10%         L5 = JOBBER - 10%         C6 =  Standard purchase
M6 =     JOBBER +         L6 =     JOBBER +         C7 =  Standard landed
M7 =    WHOLESALE         L7 =    WHOLESALE
M8 =       DEALER         L8 =       DEALER
M9 =       RETAIL         L9 =       RETAIL

F3=Exit   F9=Execute   F10=Field inquiry   F12=Previous
```

This screen displays once you have selected a group for a kit update and pressed ENTER on screen IRR304D1.

This screen displays ….
Key a price level of the kit component to be used for the table below, and a Location to be used if the selected level is L or C and press ENTER. Press F9 = Execute to apply updates. Screen IRR304D1 will display a message next to the group that was chosen that the updates have taken place.

## Option 4: "Maintain New Base Prices"

1. Screen IRR306D2

```
12/07/99                    SERVICE PARTS COMPANY                    IRR306D2
ALLISON1                  MAINTAIN NEW BASE PRICES                   AKING

Search  Description _____________________  Date 0/00/00

? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
  SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
  AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated









F3=Exit
```

This screen displays…

2. Screen IRR306D4

```
12/07/99                    SERVICE PARTS COMPANY                    IRR306D4
ALLISON1                  MAINTAIN NEW BASE PRICES                   AKING

Future price AGS AGS - AMERICN GREASE   1/01/99
Location 9999 All locs                          User notes ____________________
Search -*item ____________________

Mfg Item                  Rnk        Base   Core......
ACD TEST                              .02
AGS AB-H3                 N         158.49
AGS AB-H4                 N           1.05
AGS AB-1156               N           1.10
AGS AB-1157               N           2.75
AGS AB-1157NA             N           5.25
AGS AB-1893               N           5.66
AGS AB-1895               N           7.99
AGS AB-194                N          10.33
AGS AB-194A               N          11.00
AGS AB-2057               N          13.22
AGS AB-211-2              N          16.22                                  +

F3=Exit   F4=Fold   F10=Field inquiry   F12=Previous
```

This screen displays …

## Option 5: "List Base Price Comparison"

1. Screen IRR317D2

```
12/07/99                    SERVICE PARTS COMPANY                    IRR317D2
ALLISON1                  LIST BASE PRICE COMPARISONS                AKING

Search  Description ____________________   Date  0/00/00

? Grp Loc  Description          Effective   Status        User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99                  ____________________
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created       ____________________
_ SOS 9999 HASTING SPECIAL        4/30/99 O Calculated    ____________________
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created       ____________________
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created       ____________________
_ AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated       ____________________

F3=Exit
```

This screen displays …

## Option 6: "Calculate New Prices"

1. Screen IRR307D2

```
12/07/99                    SERVICE PARTS COMPANY                  IRR307D2
ALLISON1                    CALCULATE NEW PRICES                   AKING

Search  Description _____________________  Date _0/00/00

? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
  SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
  AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated

F3=Exit
```

This screen displays…

2. IRR307D3

```
12/07/99                    SERVICE PARTS COMPANY                  IRR307D3
ALLISON1                    CALCULATE NEW PRICES                   AKING

 Future Price AGS  AGS - AMERICN GREASE    6/01/99
 Location 9999 All locs
                             Core.....
 Price Level  Calculate      Calculate
CURRENT COSS  Y              Y
      JOBBER  Y              Y
STKING JOBBR  Y              Y
 JOBBER - 5%  Y              Y
JOBBER - 10%  Y              Y
    JOBBER +  Y              Y
   WHOLESALE  Y              Y
      DEALER  Y              Y
      RETAIL  Y              Y

F12=Previous
```

This screen displays once you have selected a group to calculate new prices for on screen IRR307D2 and pressed ENTER. This screen displays…

## Option 7: "Maintain New Prices"

1. Screen IRR310D2

```
12/07/99                    SERVICE PARTS COMPANY                  IRR310D2
ALLISON1                     MAINTAIN NEW PRICES                   AKING

Search  Description _____________________  Date _0/00/00

? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
  SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
  AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated

F3=Exit
```

2. Screen IRR310D4

```
12/07/99                    SERVICE PARTS COMPANY                  IRR310D4
ALLISON1                     MAINTAIN NEW PRICES                   AKING

Future price AGS AGS - AMERICN GREASE   1/01/99
Location 9999 All locs                        User notes _____________________
Search -*item _____________________

?   Mfg  Item                 Description
_   ACD  TEST                 TEST ITEM
_   AGS  AB-H3                H3 55 WATT
_   AGS  AB-H4                60/55 WATT 12V P43T
_   AGS  AB-1156              1156 MINI BULB RPLC
_   AGS  AB-1157              1157 MINI BULB RPLC
_   AGS  AB-1157NA            NATURAL AMBER MINI B
_   AGS  AB-1893              1893 MINI BULB RPL 1
_   AGS  AB-1895              1895 MINI BULB RPLC
_   AGS  AB-194               194 MINI BULB RPL 15
_   AGS  AB-194A              194 AMBER MINI RPLC
_   AGS  AB-2057              2057 MINI BULB RP 10
_   AGS  AB-211-2             211-2 MINI BULB RPL
_   AGS  AB-2357              2357 MINI BULB                              +

F3=Exit   F10=Field inquiry   F12=Previous
```

3. IRR310D5

```
12/07/99                      SERVICE PARTS COMPANY                    IRR310D5
ALLISON1                       MAINTAIN NEW PRICES                     AKING

Future price AGS AGS - AMERICN GREASE   1/01/99
Location 9999 All locs
AGS AB-H3
    H3 55 WATT

Price level          Price                              Price
Base                158.49                               .50

CURRENT COSS          .56                                .35
      JOBBER          .50                                .50
STKING JOBBR          .63                                .63
 JOBBER - 5%          .71                                .67
JOBBER - 10%          .77                                .70
    JOBBER +          .82                                .75
   WHOLESALE          .87                                .88
      DEALER          .95                                .95
      RETAIL          .97                                .95


F3=Exit   F12=Previous
```

This screen displays once you have selected …

## Option 8: "List Price Comparison's"

1. Screen IRR332D2

```
12/07/99                      SERVICE PARTS COMPANY                    IRR332D2
ALLISON1                       LIST PRICE COMPARISONS                  AKING

Search  Description _____________________  Date 0/00/00


? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
  SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
  AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated









F3=Exit
```

## Option 9: "Update New Prices"

1. Screen IRR311D2

```
12/08/99                    SERVICE PARTS COMPANY                    IRR311D2
ALLISON1                  SELECT FOR PRICE UPDATE                    AKING

Search  Description _____________________  Date _0/00/00

? Grp Loc  Description          Effective   Status      User notes
_ AGS 9999 AGS - AMERICN GREASE   1/01/99
_ SOS 9999 HASTING SPECIAL        4/01/99 T Created
_ SOS 9999 HASTING SPECIAL        4/30/99 O Calculated
_ AGS 9999 AGS - AMERICN GREASE   6/01/99   Created
_ AGS 9999 AGS - AMERICN GREASE   7/01/99   Created
  AGS 9999 AGS - AMERICN GREASE   8/01/99   Updated

F3=Exit
```

## Option 10: "List Pending Price Changes"

2. Screen IRR314D1

```
12/08/99                    SERVICE PARTS COMPANY                    IRR314D1
ALLISON1                 LIST PENDING PRICE CHANGES                  AKING

Number of copies to be printed __1

Display user notes (Y/N)..... Y

                      ************************************
                      *                                  *
                      * Press ENTER to create listing    *
                      *                                  *
                      ************************************

F3=Exit
```